

Phoenix Gospel Mission, Inc. Dba Phoenix Rescue Mission

Financial Statements and Supplementary Information

June 30, 2022 and 2021

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INDEPENDENT AUDITORS' REPORT

Board of Directors Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission Phoenix, Arizona

Opinion

We have audited the accompanying financial statements of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission (a nonprofit organization), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of Phoenix Gospel Mission, Inc. dba Phoenix
 Rescue Mission's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Matter

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Reguirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated December 12, 2022 on our consideration of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's internal control over financial reporting and compliance.

Tempe, Arizona

December 12, 2022

Baker Tilly US, LLP

PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION STATEMENTS OF FINANCIAL POSITION June 30, 2022 and 2021

		 2022	2021
ASSETS Cash and cash equivalents Accounts receivable Grants receivable Promises to give, current portion, net all of \$1,015 and \$15,000, respectively Inventory Prepaid expenses and other assets	owance	\$ 1,496,658 853 420,652 34,925 259,439 372,193	\$ 706,410 40,171 289,182 657,057 77,222 333,521
TOTAL CUF	RRENT ASSETS	2,584,720	2,103,563
PROMISES TO GIVE, net of current portion	on and discount	29,027	58,052
INVESTMENTS		6,389,670	12,934,774
ENDOWMENTS Cash held for endowment Investments Estate receivable		9,557,687 1,738,586	100,000 3,469,005 43,144
		11,296,273	3,612,149
ASSETS HELD UNDER SPLIT INTERES AGREEMENTS	Т	219,243	296,168
DEFERRED COMPENSATION PLAN INVESTMENTS		122,232	68,647
PROPERTY AND EQUIPMENT, net		25,581,361	23,975,092
OTHER ASSETS		18,000	18,000
-	TOTAL ASSETS	\$ 46,240,526	\$ 43,066,445

PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION STATEMENTS OF FINANCIAL POSITION (Continued) June 30, 2022 and 2021

	2022	2021
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts payable Accrued expenses and other liabilities Deferred revenue Current portion of annuities payable due under split-interest agreements	\$ 896,772 498,116 65,231 13,558	\$ 1,404,968 580,417 11,334
Current portion of capital leases payable Current portion - Paycheck Protection Program loan Current portion of notes payable	14,024 - -	14,654 41,382 200,764
TOTAL CURRENT LIABILITIES	1,487,701	2,267,076
ANNUITIES PAYABLE DUE UNDER SPLIT-INTEREST AGREEMENTS, net current portion	86,508	94,396
CAPITAL LEASE PAYABLE, net current portion	3,232	17,872
PAYCHECK PROTECTION PROGRAM LOAN, net current portion	-	965,392
NOTES PAYABLE, net current portion	-	2,581,728
DEFERRED CONDITIONAL CONTRIBUTIONS	5,000,000	2,000,000
DEFERRED COMPENSATION PAYABLE	122,232	68,647
TOTAL LIABILITIES	6,699,673	7,995,111
NET ASSETS Without donor restrictions:		
Board designated operating reserves Board designated endowment fund Undesignated	2,655,666 10,860,212 25,205,211	3,444,527 3,027,232 27,835,689
With donor restrictions	38,721,089 819,764	34,307,448 763,886
TOTAL NET ASSETS	39,540,853	35,071,334
TOTAL LIABILITIES AND NET ASSETS	\$ 46,240,526	\$ 43,066,445

PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION STATEMENTS OF ACTIVITIES Years Ended June 30, 2022 and 2021

2022 2021* Without Donor With Donor Without Donor With Donor Total Restrictions Restrictions Total Restrictions Restrictions REVENUES, SUPPORT AND OTHER INCOME Contributions \$ 19,098,691 352,585 \$ 19,451,276 \$ 15,491,940 \$ 2,557,617 \$ 18.049.557 Grants 1.386.475 1.386.475 265.859 10,000 275.859 In-kind donations 8,160,302 8,160,302 10,494,040 10,494,040 Forgiveness of PPP loan 965.392 965.392 1,575,160 1,575,160 1,033,448 1,033,448 Program contracts Program service fees 798,673 798.673 470.116 470,116 Social enterprise revenue 5,889 5,889 97,580 97.580 55.868 Other income 4.016 4,016 55,868 Release from time and purpose restrictions 147,851 (147,851)(7,639,152)7,639,152 32,142,449 204,734 32,347,183 35,548,003 (5,071,535)30,476,468 **OPERATING EXPENSES** Program services 18,787,939 18,787,939 18,488,751 18,488,751 Management and general 1,345,037 1,667,550 1,667,550 1,345,037 4,533,691 **Fundraising** 4,533,691 3,711,461 3,711,461 24,989,180 24,989,180 23,545,249 23,545,249 CHANGE IN NET ASSETS BEFORE NON-OPERATING INCOME (EXPENSES) 7,153,269 7,358,003 12,002,754 (5.071.535)204,734 6,931,219 NON-OPERATING ACTIVITIES (2,888,484)568,777 Investment return (2,739,628)(148,856)65,825 634,602 Gain on disposal of property and equipment 7,309 7.309 Gain on extinguishment of long-term debt 197,854 197,854 TOTAL NON-OPERATING INCOME (EXPENSES) (2,739,628)(148,856)(2.888.484)773,940 65,825 839,765 CHANGE IN NET ASSETS 4,413,641 55,878 4,469,519 12,776,694 (5,005,710)7,770,984 NET ASSETS, BEGINNING OF YEAR 763,886 34,307,448 35,071,334 21,530,754 5,769,596 27,300,350 NET ASSETS, END OF YEAR \$ 38,721,089 819,764 \$ 39,540,853 \$ 34,307,448 763,886 \$ 35,071,334

^{*} Reclassified to conform to current year presentation

PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2022

	Program Services					Supporting			
	Hope for Hunger	Changing Lives Center	Transforming Lives Center	Community Engagement	Program Support and Other Programs	Total Program Services	Management and General	Fundraising Activities	Total Expenses
Salaries and wages Payroll taxes and benefits Employee benefits	\$ 166,082 14,757 36,262	\$ 1,539,139 107,462 220,279	\$ 1,173,192 88,065 199,465	\$ 912,048 80,794 199,726	\$ 1,006,736 88,286 173,938	\$ 4,797,197 379,364 829,670	\$ 944,023 67,616 226,387	\$ 1,112,754 93,346 237,368	\$ 6,853,974 540,326 1,293,425
Total personnel services	217,101	1,866,880	1,460,722	1,192,568	1,268,960	6,006,231	1,238,026	1,443,468	8,687,725
Fundraising and public relations Direct program supplies and other Building expenses Dues and subscriptions Office and supplies expense Information technology expense Insurance expense Professional fees Travel expense Depreciation Cost of goods sold	510 51,495 45,911 - 1,140 5,148 15,547 162 2,232 6,108	270 630,517 366,034 12,147 9,410 65,954 110,471 978 9,719 504,982	192 666,982 224,687 1,683 6,971 66,887 22,552 356 40,370 521,029	399 677,522 72,094 5,508 3,000 55,771 14,091 1,186 112,578 86,571	44,493 41,960 125,835 4,656 4,949 46,164 5,552 91,622 6,653 10,302 1,290	45,864 2,068,476 834,561 23,994 25,470 239,924 168,213 94,304 171,552 1,128,992 1,290	574 10,934 49,688 25,623 23,431 102,095 32,243 117,328 18,552 49,056	2,658,314 20 6,125 185,562 8,878 147,185 2,828 48,212 17,025 16,074	2,704,752 2,079,430 890,374 235,179 57,779 489,204 203,284 259,844 207,129 1,194,122
	345,354	3,577,362	3,012,431	2,221,288	1,652,436	10,808,871	1,667,550	4,533,691	17,010,112
Donated food and supplies	7,979,068					7,979,068			7,979,068
TOTAL EXPENSES	\$ 8,324,422	\$ 3,577,362	\$ 3,012,431	\$ 2,221,288	\$ 1,652,436	\$ 18,787,939	\$ 1,667,550	\$ 4,533,691	\$ 24,989,180

PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2021 *

	Program Services					Supporting			
	Hope for Hunger	Changing Lives Center	Transforming Lives Center	Community Engagement	Program Support and Other Programs	t Total Program Services	Management and General	Fundraising Activities	Total Expenses
Salaries and wages Payroll taxes and benefits Employee benefits	\$ 101,897 7,666 16,355	\$ 1,285,584 77,822 186,849	\$ 997,595 75,985 155,194	\$ 912,048 80,794 199,726	\$ 508,795 41,421 93,263	\$ 3,805,919 283,688 651,387	\$ 808,360 79,116 94,165	\$ 906,638 77,949 155,285	\$ 5,520,917 440,753 900,837
Total personnel services	125,918	1,550,255	1,228,774	1,192,568	643,479	4,740,994	981,641	1,139,872	6,862,507
Fundraising and public relations Direct program supplies and other Building expenses Dues and subscriptions Office and supplies expense Information technology expense Insurance expense Professional fees Travel expense Depreciation Cost of goods sold	798 15,846 28,383 1,062 14,234 - 23 834 6,108 -	358,458 264,979 133,190 12,915 37,133 79,115 2,972 10,884 495,021	93 454,034 216,240 845 4,117 39,344 15,939 464 19,538 185,103	399 494,581 72,094 5,508 3,000 55,771 14,091 1,186 44,523 86,571	22,835 - 66,413 644 11,130 39,987 19,400 7,629 - 18,821 37,711	24,125 1,322,919 648,109 141,249 45,396 172,235 128,568 13,085 81,053 785,516 37,711	3,062 3,837 1,910 46,436 (1,021) 78,533 29,818 181,476 1,405 17,940	2,173,432 3,308 7,382 184,890 13,083 105,138 2,019 42,843 4,893 34,601	2,200,619 1,330,064 657,401 372,575 57,458 355,906 160,405 237,404 87,351 838,057 37,711
	193,206	2,944,922	2,164,491	1,970,292	868,049	8,140,960	1,345,037	3,711,461	13,197,458
Donated food and supplies	10,347,791					10,347,791			10,347,791
TOTAL EXPENSES	\$10,540,997	\$ 2,944,922	\$ 2,164,491	\$ 1,970,292	\$ 868,049	\$ 18,488,751	\$ 1,345,037	\$ 3,711,461	\$ 23,545,249

^{*} Reclassified to conform to current year presentation.

PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION STATEMENTS OF CASH FLOWS

Years Ended June 30, 2022 and 2021

		2022		2022		2021
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to net cash from operating activities	\$	4,469,519	\$	7,770,984		
Provision for bad debts		4,340		-		
Depreciation		1,194,122		838,057		
Gain on disposal of property and equipment Gain on extinguishment of long-term debt		<u>-</u>		(7,309) (197,854)		
Donated property and equipment		_		(105,855)		
Realized/unrealized (gain) loss on investments		3,151,511		(330,873)		
Change in discount on promises to give		18,177		(16,507)		
Paycheck Protection Program loan forgiveness		(965,392)		-		
Change in value of split-interest agreements Changes in operating assets and liabilities: (Increase) decrease in:		5,673		6,236		
Accounts receivable		(131,470)		(188,380)		
Grants receivable		39,318		(3,388)		
Promises to give, net		628,640		462,491		
Inventories		(182,217)		(36,408)		
Prepaid expenses and other current assets		(38,672)		(9,821)		
Estate receivable Increase (decrease) in:		(1,695,442)		(1,472)		
Accounts payable		(907,526)		(1,753,892)		
Accrued expenses and other liabilities		(82,301)		139,573		
Deferred revenue		53,897		(3,017)		
Deferred conditional contributions		3,000,000		-		
Deferred compensation payable		35,597		27,709		
Annuities payable due under split-interest agreements		(13,560)		(13,560)		
NET CASH PROVIDED BY OPERATING ACTIVITES		8,584,214		6,576,714		
		0,004,214		0,070,714		
CASH FLOWS FROM INVESTING ACTIVITIES Purchases of property and equipment Proceeds from the disposal of property and equipment		(2,401,061)		(6,952,516) 15,086		
Purchases of investments		(33,145,892)	((17,985,659)		
Proceeds from sales of investments		30,492,131		8,085,897		
NET CASH USED IN INVESTING ACTIVITIES		(5,054,822)		(16,837,192)		
CASH FLOWS FROM FINANCING ACTIVITIES Payments on notes payable Payments on Paycheck Protection Program loan		(2,782,492) (41,382)		(535,816)		
Payments on capital lease payable		(15,270)		(14,068)		
NET CASH USED IN FINANCING ACTIVITIES		(2,839,144)		(549,884)		
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		690,248	((10,810,362)		
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		806,410		11,616,772		
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	1,496,658	\$	806,410		
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PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION STATEMENTS OF CASH FLOWS (Continued) Years Ended June 30, 2022 and 2021

	2022		 2021
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION			
Cash paid for interest	\$	18,035	\$ 138,102
Employee contributions made to deferred compensation plan	\$	35,897	\$ 28,168
Change in value of deferred compensation	\$	(17,909)	\$ 5,940
Purchases of property and equipment included in accounts payable	\$	399,330	\$ 958,969
Forgiveness of Paycheck Protection Program loan	\$	(965,392)	\$
RECONCILIATION OF CASH AND CASH EQUIVALENTS FOR STATEMENTS OF CASH FLOWS TO STATEMENT OF FINANCIAL POSITION			
Cash and cash equivalents Cash held for endowment	\$	1,496,658 -	\$ 706,410 100,000
I otal cash and cash equivalents	\$	1,496,658	\$ 806,410

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission (the Mission) is an Arizona non-profit corporation started in 1952 and incorporated in May 1954. The Mission provides Christ-centered, life-transforming solutions to persons facing hunger, homelessness, addiction, and trauma in the Valley of the Sun. The Mission also provides physical care, mental support, and spiritual guidance to men, women, and children who are destitute, homeless, or at risk of becoming homeless. Services include family and community outreach, vocational development, addiction recovery programs and programs for other life controlling issues.

The Mission offers long-term recovery programs for men, women, and mothers with children which focus on the healing of the total person with two residential centers offering a blend of discipleship, counseling, relapse prevention, group therapy, and vocational and educational services to up to 530 clients at a time.

The Mission provides several programs to further its mission, including but not limited to the following:

<u>Hope for Hunger</u> – Hope for hunger is a food bank ministry of the Mission's sharing program. The Mission sharing program distributes food and household goods to help meet the needs of low-income individuals and families and engages them for rescue. Food, clothing, water, hygiene items, and household goods are distributed to individuals and families, as well as to other agencies serving people in need. Infused with the love of Christ, the food bank is a true beacon of hope to the community, a place where caring volunteers come together to provide emergency food for struggling children, families and seniors in Glendale and parts of Peoria and Phoenix areas. Hope for hunger food bank provides emergency food along with case management and job assistance for over 250 families each day and volunteers serve as the hands and feet of Jesus creating healthier, stronger futures and lives transformed.

<u>Changing Lives Center for Women and Children</u> – The Changing Lives Center (CLC) is the Mission's total person recovery program for homeless, or near homeless women and women with children. It offers a blend of discipleship, recovery services, group therapy, and vocational and educational services. They house up to 170 women and children, whether battling addiction, escaping domestic violence, or suffering trauma. They live in a secure, apartment-style housing with access to childcare as they receive counseling, life skills education, and career assistance. The demand for services to women and children is growing rapidly.

<u>Transforming Lives Center for Men</u> - The Transforming Lives Center (TLC) serves homeless men and men in poverty. Currently, it houses up to 360 men with life-controlling problems throughout various stages of recovery. Clients participate in discipleship including class work, recovery meetings, work therapy, mentoring, group and individual counseling, and vocational development. The program focuses on healing the total person.

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Community Engagement</u> – Nearly every day of the year, the Mission's hope coach vehicles travel the streets of the valley, offering water, hygiene kits, socks, and other items to homeless men, women, and families without shelter. The hope coach is often the only help they receive. This vital program is important for reaching those on the streets with prayer and hope. Teams of case managers, interns, and volunteers canvass the valley searching out men and women experiencing homelessness, hand out life-saving hope totes of water, hygiene items, and socks, and provide individualized care to remove the barriers that are keeping people stuck in a life on the streets.

Basis of Presentation

The financial statements of the Mission have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and accordingly reflect all significant receivables, payables and other liabilities.

Cash and Cash Equivalents

For the purpose of the statements of cash flows, the Mission considers all highly liquid debt instruments with an original maturity of ninety days or less at date of acquisition to be cash equivalents. Cash held in accounts with stock brokerage firms are reported as investments as they represent accounts used for the purchases and sales of investments and are excluded from this definition. Cash and highly liquid financial instruments restricted to endowments that are perpetual in nature, or other long-term purposes are also excluded from this definition.

Accounts Receivable

Accounts receivable consist primarily of amounts due from various agencies for contract revenue and are unsecured. Accounts receivable is carried at the outstanding balances less an allowance for doubtful accounts, if applicable. The Mission evaluates the collectability of its accounts receivable based on a combination of factors. In circumstances where it is aware of a specific amount where there may be an inability to meet the financial obligation, it records a specific reserve to reduce the amounts recorded to what it believes will be collected. Accounts are charged off against the allowance when they are deemed to be uncollectible. Accounts receivable at June 30, 2022 and 2021 are considered by management to be fully collectible and, accordingly, an allowance for doubtful accounts has not been provided.

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Promises to Give and Grants Receivable

Unconditional promises to give and certain grants receivable are recognized as revenues in the period the promise or grant is received and as assets, decreases of liabilities or expenses depending on the form of the benefits received. Unconditional promises to give that are to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates as determined by management applicable to the years in which the promises are received. Amortization of the discounts is included in contributions. In circumstances where it is aware of a specific amount where there may be an inability to meet the financial obligation, the Mission records a specific reserve to reduce the amounts recorded to what it believes will be collected. Additionally, the Mission reserves a portion of all promises based upon historical uncollectible rates. Promises are charged off against the allowance when they are deemed to be uncollectible. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Grants receivable at June 30, 2022 and 2021 are considered to be fully collectible by management and, accordingly, an allowance for doubtful accounts is not deemed necessary.

Inventory

Inventory consists of donated food and goods and are stated at the estimated fair value per pound as determined by a study performed by Feeding America during the 2021 and 2020 calendar year ends. Donated items per pound are valued at the following as of June 30:

	2022		2021	
Food	\$	1.53	\$	1.71
Water and beverages	\$	0.70	\$	1.44
Household goods	\$	2.63	\$	1.91
Health and beauty	\$	9.41	\$	14.42
Clothing	\$	15.00	\$	4.18

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurements

A framework for measuring fair value has been established by the Accounting Standards Codification and provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Mission has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets:
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified term (contractual term), the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement, and usually reflect the Mission's own assumptions about the assumptions that market participants would use in pricing the assets (i.e. real estate valuations, broker quotes).

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used maximize the use of observable inputs and minimize the use of unobservable inputs.

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments

Investments are recorded at fair value or net asset value in the statements of financial position. Investment return or loss is included in the statements of activities and consists of interest and dividend income, realized and unrealized gains and losses, less external investment expenses.

Risk and Uncertainty

The Mission invests in various types of investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes, could materially affect the amount reported in the statements of financial position.

Split Interest Agreements

Under charitable gift annuity contracts, the Mission receives immediate and unrestricted title to contributed assets and agrees to make fixed recurring payments over the stipulated period. Contributed assets are recorded at fair value on the date of receipt. The related liability for future payments to be made to the specified beneficiaries is recorded at fair value using present value techniques and risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the liability. The excess of contributed assets over the annuity liability is recorded as contributions without donor restrictions. In subsequent years, the liability for future annuity payments is reduced by payments made to the specified beneficiaries and is adjusted to reflect amortization of the discount and changes in assumptions at the end of the year. Upon termination of the annuity contract, the remaining liability is removed and recognized as income.

Property and Equipment

Acquisitions of property and equipment in excess of \$10,000 are capitalized. Property and equipment are stated at cost or, if donated, at the approximate fair value at the date of donation. Depreciation of buildings and equipment is calculated using the straight-line method over the estimated useful lives of the respective assets.

Major additions and improvements are capitalized. Maintenance and repairs are expensed as incurred. When assets are retired or otherwise disposed of, the related costs and accumulated depreciation are removed from the accounts and gains and losses are included in operations.

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Impairment of Long-Lived Assets

The Mission reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

Endowment Funds

The Mission's endowment fund consists of one donor established fund to provide funding for specific activities of the Mission. The endowment fund also includes certain net assets without donor restrictions designated by the Board to function as an endowment. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Mission follows Arizona's Management of Charitable Funds Act (MCFA) and its own governing documents. MCFA requires the preservation of endowment funds. When a donor's intent is not expressed, MCFA directs the Mission to spend an amount that is prudent, consistent with the purposes of the fund, relevant economic factors and the donor's intent that the fund continue in perpetuity.

The Mission classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The donor-restricted endowment fund also includes accumulated earnings in the fund that are also classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Mission in a manner consistent with the standard of prudence prescribed by MCFA.

In accordance with MCFA, the Mission considers the following factors in making a determination to appropriate or accumulate board designated and donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the board designated and donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) the Mission's other resources, and (7) the Mission's investment policies.

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Endowment Funds (Continued)

The Board had designated certain net assets without donor restrictions as general endowment funds to support the mission of the Mission. Since these amounts resulted from an internal designation and are not donor-restricted, they are classified and reported as board designated net assets without donor restrictions. The Mission's policy is to maintain the board designated net assets without restrictions balance at the investment account balance until the Board approves spending from the funds.

Investment Return Objectives, Risk Parameters and Strategies. The Mission has adopted investment and spending policies, approved by the Board, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution while growing the funds if possible.

Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending Policy. For any donor restricted endowment funds, the Mission's policy is to appropriate a certain amount for distribution each year once the fund reaches \$1,000,000. No more than one distribution will be made from the endowment per year. Distributions, if any, will be based on a percentage of the aggregate portfolio value of the endowment account on the last day of June. Once the endowment fund reaches the minimum required for distribution, the Board of Directors and Executive Committee may jointly authorize a distribution up to an additional 3% of the endowment's aggregate value at June 30, however, the total distribution cannot exceed the portfolio's total investment return for the year. In establishing this policy, the Mission considered the long-term expected return on its investment assets, the nature and duration of the individual endowment funds, and the possible effects of inflation. In addition, the Mission's endowment policy requires that if the total fund market value falls below the amount of original contributions, any spending from the fund may be reduced or suspended.

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets

The Mission reports information regarding its financial position and activities according to two classes of net assets as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general operations and not subject to donor or grantor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve and a board-designated endowment.
- Net Assets With Donor Restrictions Net assets whose use is limited by donor-imposed time and/or purpose restrictions. Gifts of long-lived assets and gifts of cash restricted for acquisition of long-lived assets are recognized as revenue when the assets are placed in service.

Revenue Recognition

The majority of the Mission's earned revenue arrangements generally consist of a single performance obligation to transfer promised services.

Program service fees and contract revenue where performance obligations are satisfied at a point in time consist primarily of shelter services, food distribution, case management, workforce development, and childcare services. The Mission recognizes revenue at a point in time, in the period the services are provided. Amounts are billed in the month the service is provided and each performance obligation is completed. Amounts billed for these services are considered past due at 30 days after invoices are submitted.

Social enterprise revenue is recognized in the period in which the Mission satisfies performance obligations by transferring goods to customers. Social enterprise revenue is recognized at a point in time, in the period the goods are transferred. Payment is collected when the transfer of goods occurs.

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions

Contributions and grants are received and recorded as income and net assets without donor restrictions or with donor restrictions depending on the existence and/or nature of any donor-imposed restrictions. All donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. It is the Mission's policy to classify donor restricted contributions as support without donor restrictions to the extent that donor restrictions were met in the year the contribution was received.

The Mission has several cost reimbursement contracts with federal and state agencies. The Mission has determined that these contracts are conditional contributions and therefore revenue is recognized when the condition is met, which is as allowable costs are incurred.

In-Kind Donations and Change in Accounting Principle

In September 2020, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets.* The ASU was issued to increase the transparency of contributed nonfinancial (non-cash) assets for not-for-profit entities through enhancements to presentation and disclosure. The change in accounting principle was adopted on a retrospective basis as of July 1, 2020. There was no adjustment to the beginning net assets balance as a result of the adoption of this standard.

Donated services are recorded at their estimated fair value if they enhance the Mission's nonfinancial assets or require specialized skills that the Mission would normally purchase if not provided by donation. No amounts have been reflected in the financial statements for certain donated volunteer services because they did not qualify for recording under the generally accepted accounting principles guidelines. Donated materials and other non-cash assets are recorded at fair value in the period received. Donated use of facilities is recorded at the estimated fair value.

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Allocation of Expenses

The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among program services and supporting services benefited. Personnel costs are allocated based on actual employee activities based on time and effort, and indirect expenses are allocated based on the percentage of personnel costs in a particular program or area compared to total personnel costs for the Mission. Occupancy, insurance, office expenses and depreciation expenses are allocated based on square footage utilized by the function and information technology expenses are allocated based on computers used in each cost cent by function.

Income Tax Status

Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code ("the Code"), and accordingly, there is no provision for corporate income taxes in the accompanying financial statements. In addition, the Mission qualifies for the charitable contribution deduction under Section 170 of the Code and has been classified as an organization that is not a private foundation. Income determined to be unrelated business taxable income (UBTI) would be taxable.

The Mission recognizes uncertain tax positions in the financial statements when it is more likely-than-not that the positions will not be sustained upon examination by the tax authorities. As of June 30, 2022 and 2021, the Mission had no uncertain tax positions that qualify for either recognition or disclosure in the financial statements.

The Mission recognizes interest and penalties associated with income tax in operating expenses. During the years ended June 30, 2022 and 2021, the Mission did not have any income tax related interest and penalty expense.

Advertising

Advertising costs are expenses as incurred. Advertising expense for the years ended June 30, 2022 and 2021 was approximately \$416,000 and \$362,000, respectively.

Management's Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from these estimates.

NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

Date of Management's Review

In preparing these financial statements, the Mission has evaluated events and transactions for potential recognition or disclosure through December 12, 2022, the date the financial statements were available to be issued.

NOTE 2 LIQUIDITY AND AVAILABILITY

The Mission strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. Financial assets in excess of daily cash requirements are invested in certificates of deposit, money market funds and other short-term investments.

The following table reflects the Mission's financial assets as of June 30, 2022 and 2021 reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of contractual restrictions or internal board designations. In the event the need arises to utilize the board-designated funds for liquidity purposes, the reserves could be drawn upon through board resolution.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, are comprised of the following:

	2022			2021		
Cash and cash equivalents Accounts receivable Grants receivable Current portion of promises to give Investments (non endowed)	\$	1,496,658 853 420,652 34,925 6,389,670	\$	806,410 40,171 289,182 657,057 12,934,774		
		8,342,758		14,727,594		
Board-designated reserves Cash held for endowment		(2,655,666)		(3,444,527) (100,000)		
Financial assets available to meet cash needs for general expenditures within one year	\$	5,687,092	\$	11,183,067		

NOTE 3 CONCENTRATIONS OF CREDIT RISK AND CONCENTRATIONS OF INCOME SOURCES

Financial instruments that subject the Mission to potential concentrations of credit risk consist principally of cash and cash equivalents, promises to give and grants receivable. The Mission maintains its cash in bank accounts with financial institutions, which at times may exceed federally insured limits. The Mission has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash balances.

Gross promises to give include amounts from one donor which make up approximately 83% of total promises to give at June 30, 2022. Gross grants receivable includes amounts from four grantor sources that make up approximately 66% of total grants receivable as of June 30, 2022. Concentrations of credit risk with respect to receivables are limited due to the collection history and relationships with these donors and payer sources. Contributions include amounts from one donor that make up approximately 23% of total revenue, support and other income at June 30, 2022.

Gross promises to give include amounts from one donor which make up approximately 66% of total promises to give at June 30, 2021. Gross grants receivable includes amounts from two grantor sources that make up approximately 38% of total grants receivable as of June 30, 2021. Concentrations of credit risk with respect to receivables are limited due to the collection history and relationships with these donors and payer sources. Contributions include amounts from one donor that make up approximately 22% of total revenue, support and other income at June 30, 2021.

NOTE 4 PROMISES TO GIVE

Unconditional promises consist of the following at June 30:

	 2022	 2021
Within one year In one to five years	\$ 35,940 63,711	\$ 672,057 74,559
Less allowance for uncollectible promises to give Less discount to net present value at 6.4% and 4.1%	 99,651 (1,015) (34,684)	746,616 (15,000) (16,507)
Promises to give, net	\$ 63,952	\$ 715,109

NOTE 4 PROMISES TO GIVE (Continued)

Amounts are presented on the accompanying statements of financial position as follows:

	2022		2021	
Current portion of promises to give Promises to give, less current portion	\$	34,925 29,027	\$	657,057 58,052
	_\$	63,952	\$	715,109

NOTE 5 SPLIT-INTEREST AGREEMENTS

The Mission is the beneficiary of five charitable gift annuities, which are held by the Mission. Under these agreements, the Mission is to receive the remainder of the trust assets upon the death of the donors. The Mission has recorded a beneficial interest in these trust funds at the net present value of the estimated future amount to be received and has recorded liabilities in an amount equal to the present value of the estimated future obligations to beneficiaries. Management uses discount rates equivalent to the 10-year Treasury rate effective at the date of the original gift over the donor's estimated life expectancy. The Mission maintains the original donated amounts in an investment account.

NOTE 6 INVESTMENTS

Investments consist of the following at June 30:

	 2022	2021
Operating investments Endowment investments Assets held under split interest agreements Deferred compensation plan	\$ 6,389,670 9,557,687 219,243 122,232	\$ 12,934,774 3,469,005 296,168 68,647
	\$ 16,288,832	\$ 16,768,594

NOTE 6 INVESTMENTS (Continued)

Investment return (loss) is summarized as follows for the years ended June 30:

	 2022		2021
Interest and dividends Unrealized investment loss Realized investment gain (loss) Investment fees	\$ 374,112 (2,077,197) (1,074,314) (111,085)	\$	358,860 (76,422) 407,295 (55,131)
	 (2,888,484)	\$	634,602

NOTE 7 FAIR VALUE MEASUREMENT

Investments with readily determinable fair values are measured at fair value in the statement of financial position as determined by quoted market prices in active markets (Level 1). Fixed income investments are valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates and market-rate assumptions, and are classified within Level 2.

The following table presents assets measured at fair value on a recurring basis by classification within the fair value hierarchy as of June 30, 2022:

	Level 1	Level 2	Level 3	Total
Cash and money market	\$ 1,550,945	\$ -	\$ -	\$ 1,550,945
Equities Fixed income	2,459,658 -	- 12,155,997	-	2,459,658 12,155,997
Mutual funds	122,232			122,232
	\$ 4,132,835	\$ 12,155,997	\$ -	\$ 16,288,832

The following table presents assets measured at fair value on a recurring basis by classification within the fair value hierarchy as of June 30, 2021:

	Level 1	Level 2	Level 3	Total
Cash and money market	\$ 1,173,906	\$ -	\$ -	\$ 1,173,906
Equities	2,072,520	-	-	2,072,520
Fixed income	- · · · · · · · · · · · · · · · · · · ·	12,990,370	-	12,990,370
Mutual funds	531,798	<u> </u>		531,798
	\$ 3,778,224	\$ 12,990,370	\$ -	\$ 16,768,594

NOTE 8 PROPERTY AND EQUIPMENT

Property and equipment consist of the following at June 30:

	2022	2021
Land Buildings and improvements Furniture and equipment Assets held under capital leases Vehicles	\$ 1,333,744 29,661,935 1,740,062 69,531 762,159	\$ 1,333,744 27,214,022 1,351,803 70,934 640,513
Less accumulated depreciation	33,567,431 (8,024,500)	30,611,016 (6,830,378)
Construction in process	25,542,931 38,430	23,780,638 194,454
	\$ 25,581,361	\$ 23,975,092

The Mission has entered into construction contracts for the construction of a building and certain leasehold improvements totaling approximately \$11,059,000 of which approximately \$38,000 and \$194,000 is included in construction in process as of June 30, 2022 and 2021, respectively. The remaining commitment on these contracts is approximately \$209,000 as of June 30, 2022.

Depreciation expense was \$1,194,122 and \$838,057 for the years ended June 30, 2022 and 2021, respectively.

NOTE 9 ENDOWMENT FUNDS

Endowment net asset composition by type of fund as of June 30, 2022 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated endowment funds Donor-restricted endowment funds:	\$ 10,860,212	\$ -	\$ 10,860,212
Original donor-restricted amount Underwater portion of endowment	<u> </u>	500,000 (63,939)	500,000 (63,939)
	\$ 10,860,212	\$ 436,061	\$ 11,296,273

NOTE 9 ENDOWMENT FUNDS (Continued)

Endowment net asset composition by type of fund as of June 30, 2021 is as follows:

	 thout Donor testrictions	 ith Donor estrictions	 Total
Board-designated endowment funds Donor-restricted endowment funds:	\$ 3,027,232	\$ -	\$ 3,027,232
Original donor-restricted amount Accumulated investment earnings	 -	500,000 84,917	 500,000 84,917
	\$ 3,027,232	\$ 584,917	\$ 3,612,149

Changes in endowment funds for the year ended June 30, 2022 and 2021 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total Endowment Funds
Balance at June 30, 2020 Contributions and designations Interest and dividends Unrealized investment loss Realized investment gain Investment fees	\$ 2,199,862	\$ 419,091	\$ 2,618,953
	251,472	100,000	351,472
	92,372	12,318	104,690
	(7,181)	(25,290)	(32,471)
	514,158	82,924	597,082
	(23,451)	(4,126)	(27,577)
Balance at June 30, 2021 Contributions and designations Interest and dividends Unrealized investment loss Realized investment loss Investment fees Amounts appropriated for expenditure	3,027,232	584,917	3,612,149
	10,505,630	-	10,505,630
	238,193	17,033	255,226
	(639,195)	(35,829)	(675,024)
	(2,079,217)	(110,752)	(2,189,969)
	(42,431)	(4,349)	(46,780)
	(150,000)	(14,959)	(164,959)
Balance at June 30, 2022	\$ 10,860,212	\$ 436,061	\$ 11,296,273

NOTE 9 ENDOWMENT FUNDS (Continued)

The fair value of assets associated with individual donor-restricted endowments may have fair values less than the amount required to be maintained by donors or law (underwater endowments). We have interpreted MCFA to permit spending from underwater endowments in accordance with prudent measures required under law. As of June 30, 2022, the endowment fund fair value was less than the original gift value resulting in a deficiency. This deficiency is resulting from unfavorable market fluctuations and a donor approved distribution outside of the endowment spending policy.

The original gift, fair value, and deficiency (underwater) amounts as of June 30, 2022 are as follows:

	Original Gift Value		Fair Value	D	eficiency
Dan Burton Endowment fund	\$	500,000	\$ 436,061	\$	(63,939)

NOTE 10 OBLIGATIONS UNDER CAPITAL LEASE

The Mission leases office equipment under a capital lease obligation expiring in August 2023. The capital lease is recorded at the inception of the lease at the lesser of the fair market value of the leased asset or the present value of the minimum lease payments. The assets held under the capital lease are depreciated using the straight-line method over the life of the lease. The amortization of capitalized leased assets was approximately \$14,000 for each of the years ended June 30, 2022 and 2021, and is included in depreciation expense.

The following is a summary of property and equipment held under the capital lease as of June 30:

	 2022	 2021
Copiers Less accumulated depreciation	\$ 69,531 (54,383)	\$ 70,934 (40,196)
	\$ 15,148	\$ 30,738

NOTE 10 OBLIGATIONS UNDER CAPITAL LEASE (Continued)

Minimum future lease payments under the capital lease obligation at June 30, 2022 are as follows:

Years Ending June 30,	
2023	\$ 15,676
2024	 2,047
Less amount representing interest	 17,723 (467)
Present value of net minimum lease payments Less: current portion	 17,256 (14,024)
Long term portion	\$ 3,232

NOTE 11 PAYCHECK PROTECTION PROGRAM LOAN

During the year ended June 30, 2020, the Mission received \$1,006,774 in loan proceeds under the CARES Act Paycheck Protection Program (the Program) administered by the U.S Small Business Administration (SBA), bearing interest at 1.00% per year. During the year ended June 30, 2021, the Mission applied for forgiveness from the SBA for \$965,392 under the terms of the Program. Management did not believe the remaining portion of \$41,382 was eligible for forgiveness, and therefore repaid this outstanding balance during the year ended June 30, 2022. During the year ended June 30, 2022, the Mission received forgiveness of \$965,392 and has recorded a gain on the forgiveness on the accompanying statement of activities.

NOTE 12 NOTES PAYABLE

Notes payable consists of the following at June 30:

		2022		2021
Mortgage payable, collateralized by real property, payable in monthly installments of \$26,033, including interest at a fixed rate of 4.1%, with a balloon payment of approximately \$2,136,000 due at maturity in July 2024. Loan and regulatory agreements restrict the use of the property in a manner consistent with the Mission's current programs. The mortgage payable was paid in full during the year ended June 30, 2022.	Φ.		Φ.	0.700.400
				2,782,492
Less current maturities		<u>-</u>		2,782,492 (200,764)
	\$		\$	2,581,728

Interest expense totaled \$18,035 and \$138,102 for the years ended June 30, 2022 and 2021, respectively.

At June 30, 2020, the Mission had a mortgage payable in the amount of \$541,097. During the year ended June 30, 2021, the lender exercised a put option to sell this promissory note payable at an amount less than the carrying value. As part of the terms of this sale agreement, the Mission paid a lump sum total of approximately \$333,000 and recognized a gain on the forgiveness of the remaining balance in the amount of approximately \$198,000 during the year ended June 30, 2021.

NOTE 13 DEFERRED CONDITIONAL CONTRIBUTIONS

In 2020, the Mission entered into an Affordable Housing Program Agreement for a Rental Project with the Federal Home Loan Bank of San Francisco. The Mission recorded the award as a conditional contribution and will recognize the revenue when there is no longer a right of return of the award or measurable performance or barrier to overcome. The total award amount of \$2,000,000 is to be used for a community solutions center that is expected to have an occupancy of 120 people. The agreement is collateralized by a deed of trust and will become payable if the Mission does not continue to operate the facility to provide housing to the specific population through June 2036.

NOTE 13 DEFERRED CONDITIONAL CONTRIBUTIONS (Continued)

In 2017, the Mission entered into a State Housing Trust Fund Financing Award – Phoenix Rescue Mission Recovery Project with the Arizona Department of Housing. The Mission recorded the award as a conditional contribution in 2022 when expenses for the project were incurred per the agreement and will recognize the revenue when there is no longer a right of return of the award or measurable performance or barrier to overcome. The total award amount of \$3,000,000 is to be used for a community solutions center that is expected to have an occupancy of 120 people. The agreement is collateralized by a deed of trust and will become payable if the Mission does not continue to operate the facility to provide housing to the specific population through January 2038.

Deferred conditional contributions consist of the following as of June 30:

	 2022	2021
Federal Home Loan Bank State of Arizona Department of Housing	\$ 2,000,000 3,000,000	\$ 2,000,000
	\$ 5,000,000	\$ 2,000,000

NOTE 14 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at June 30:

	2022		2021	
Endowments:				_
Portion of perpetual endowment funds that are required to be permanently retained Investment return on perpetual endowments funds	\$	500,000	\$	500,000
subject to a time restriction under MCFA		(63,939)		84,917
		436,061		584,917
Subject to purpose restrictions:				
Changing Lives Center		166,892		38,872
COVID -19		1,584		32,552
Food security		67,149		15,561
Health services		19,679		10,893
Hope for Hunger		51,152		54,606
School support		8,864		10,500
Other		68,383		15,985
	\$	819,764	\$	763,886

NOTE 14 NET ASSETS WITH DONOR RESTRICTIONS (Continued)

The following net assets were released from restrictions during the year ended June 30:

	 2022		2021	
Satisfaction of purpose restrictions:			_	
Capital Campaign	\$ -	\$	7,540,989	
Changing Lives Center	37,725		21,815	
COVID -19	30,968		-	
Food security	15,509		-	
Health services	882		8,778	
Hope For Hunger	36,288		4,555	
School support	10,500		20,000	
Other	 15,979		43,015	
	\$ 147,851	\$	7,639,152	

NOTE 15 IN-KIND DONATIONS

Donated food, supplies, and services were recognized as follows for the year ended June 30:

Non-financial asset	Revenue Recognized as of June 30, 2022	Revenue Recognized as of June 30, 2021	Utilization in Program/Activities	Donor Restrictions	Valuation Technique and Inputs
Water/Beverages	\$ 510,584	\$ 1,127,687	Hope for Hunger	х	Estimated based on weight of items and use of the annual Feeding America Survey to determine the pound value per the greater Phoenix metropolitan area.
Clothing	1,195,154	135,791	Hope for Hunger	x	Estimated based on weight of items and use of the annual Feeding America Survey to determine the pound value per the greater Phoenix metropolitan area.
Food	5,618,555	8,468,069	Hope for Hunger	х	Estimated based on weight of items and use of the annual Feeding America Survey to determine the pound value per the greater Phoenix metropolitan area.
Building Lease	34,800	34,800	Hope for Hunger	x	Estimated using the fair value monthly rental price from lessor for rental space in the Mission's service area.
Household Goods	289,788	139,779	Hope for Hunger	х	Estimated based on weight of items and use of the annual Feeding America Survey to determine the pound value per the greater Phoenix metropolitan area.
Hygiene products	511,421	456,321	Hope for Hunger	х	Estimated based on weight of items and use of the annual Feeding America Survey to determine the pound value per the greater Phoenix metropolitan area.
Capitalized property and equipment	-	105,855	TLC	х	Estimate based on current cost of the construction items provided by the vendor operating in the greater Phoenix metropolitan area.
Other goods	-	2,525	Community Engagement & CLC	x	Estimated based on weight of items and use of the annual Feeding America Survey to determine the pound value per the greater Phoenix metropolitan area. Also based on current cost of the building repairs provided by the vendor operating in the greater Phoenix metropolitan area
Other services		23,213	Community Engagement	х	Estimate based on current rates of services provided by the vendors operating in the greater Phoenix metropolitan area.
	\$ 8,160,302	\$ 10,494,040			

NOTE 16 COMMITMENTS AND CONTINGENCIES

Operating Leases

The Mission has lease agreements for various office equipment and facilities, expiring through August 2027. Approximate minimum future rental payments under these non-cancelable operating leases are as follows:

Years Ending June 30,	
2023	\$ 161,000
2024	159,000
2025	63,000
2026	9,000
2027	9,000
Thereafter	 1,000
	\$ 402,000

During the asset purchase of the Hope for Hunger Corporation in August 2017, the Mission assumed the lease agreement with the City of Glendale, Arizona for a building to be used as the food distribution center. The lease is set to expire in January 2027. The lease is for \$1 per year. The Mission records in-kind lease expense for the fair market value each year. The fair value of the lease expense was \$34,800 for the each of the years ended June 30, 2022 and 2021. Total lease expense for the years ended June 30, 2022 and 2021 was approximately \$168,100 and \$97,200, respectively.

Legal Proceedings

The Mission is involved in legal disputes that may arrive from time to time under the normal course of business. In the opinion of management, the resolution of such matters will not have a material adverse impact on the Mission's financial position, results of operations or cash flows.

NOTE 17 RETIREMENT PLANS

Employee Benefit Plan

The Mission has a 401(k) plan that covers substantially all employees. The plan provides that all full-time employees who have completed three months of service and non-full-time employees who have completed one year of service may voluntarily contribute any amount up to the maximum allowable amount under the IRS. The Mission matches 100% of the employee's contribution limited to 4% of their total compensation. During the years ended June 30, 2022 and 2021, the Mission matched employee voluntary contributions, resulting in contributions to the plan of approximately \$214,000 and \$141,000, respectively.

NOTE 17 RETIREMENT PLANS (Continued)

Deferred Compensation Plan

The Mission offers an unqualified deferred compensation plan (the Plan) for certain management under Section 457(b), eligible deferred compensation. Under this arrangement, participants can defer the payment of federal and state income taxes on their contributions to the Plan. In accordance with the Plan, eligible participants' deferrals are matched by the Mission at 100% of the deferral up to 6% of the participant's W-2 compensation. As of June 30, 2022 and 2021, the Mission's liability for this deferred compensation plan was approximately \$122,000 and \$69,000, respectively. Contributions by the Mission for the years ended June 30, 2022 and 2021 totaled approximately \$36,000 and \$29,000, respectively.

NOTE 18 RELATED PARTY TRANSACTIONS

During the years ended June 30, 2022 and 2021, the Mission received total contributions from board members, ambassadors and employees of approximately \$323,000 and \$74,000, respectively.

NOTE 19 NEW ACCOUNTING PRONOUNCEMENT

The FASB has issued ASU No. 2016-02, *Leases*. For nonpublic companies, the standard must be adopted for annual reporting periods beginning after December 15, 2021. The standard's core principle is the recognition of lease assets and lease liabilities by lessees for substantially all leases, including those currently classified as operating leases. Under the ASU, a lessee will be required to recognize assets and liabilities for operating and finance leases with terms of more than 12 months. Management is currently in the process of evaluating the impact of adoption of this ASU on the financial statements.





INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission Phoenix, Arizona

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 12, 2022.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's internal control. Accordingly, we do not express an opinion on the effectiveness of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission and Affiliate's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

This report is intended solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Tempe, Arizona

December 12, 2022

Baker Tilly US, LLP



INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission Phoenix, Arizona

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's major federal programs for the year ended June 30, 2022. Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2022.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission's
 internal control over compliance relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances and to test and report on internal control over
 compliance in accordance with the Uniform Guidance, but not for the purpose of
 expressing an opinion on the effectiveness of Phoenix Gospel Mission, Inc. dba Phoenix
 Rescue Mission's internal control over compliance. Accordingly, no such opinion is
 expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Baker Tilly US, LLP
Tempe, Arizona
December 12, 2022

PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For the Year Ended June 30, 2022

Federal Grantor / Pass-Through Grantor / Program	Federal Assistance Listing Number	Grantor's Number	Federal Expenditures
U.S. DEPARTMENT OF AGRICULTURE Passed through Arizona Department of Economic Security Supplemental Nutrition Assistance Program Cluster Supplemental Nutrition Assistance Program Passed through St. Mary's Food Bank Food Distribution Cluster	10.551	CTR040033	\$ 86,873
Emergency Food Assistance Program (Food Commodities) Commodity Supplement Food Program Total Food Distribution Cluster	10.569 10.565	14-456-965 14-456-9365	2,297,233 * 4,367,063 * 6,664,296
Total U.S. Department of Agriculture			6,751,169
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES Passed through Arizona Department of Economic Security Child Care and Development Fund Cluster Child Care and Community Development Block Grant Child Care and Community Development Block Grant Total Child Care and Development Fund Cluster	93.575 93.575	ADES15-097832 P0028203901	62,907 72,000 134,907
Total U.S. Department of Health and Human Services			134,907
U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT Passed through City of Glendale Emergency Solutions Grant Program	14.231	C20-1126	393,143
Passed through City of Scottsdale	14.231	G20-1120	393,143
Emergency Solutions Grant Program	14.231	2020-140-COS-CA2	11,184 404.327
CDBG - Entitlement Grants Cluster Passed through City of Peoria			404,021
Community Development Block Grants/Entitlement Grants Passed through HFH CDBG	14.218	ACON0-4222	36,804
Community Development Block Grants/Entitlement Grants Passed through Scottsdale Outreach & Navigation	14.218	C22-022	224,784
Community Development Block Grants/Entitlement Grants Total CDBG - Entitlement Grants Cluster	14.218	2021-072-COS	160,571 422,159
Total U.S. Department of Housing and Urban Development			826,486
TOTAL EXPENDITURES OF FEDERAL AWARDS			\$ 7,712,562

^{*} Denotes major program

PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS June 30, 2022

NOTE 1 BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission under programs of the federal government for the year ended June 30, 2022. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule of Expenditures of Federal Awards presents only a portion of the operations of Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission it is not intended to and does not present the financial position, results of operations and cash flows of the Mission.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A) Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance and/or Circular A-122, Cost Principles for Non-Profit Organizations, wherein certain types of expenditures are not allowable or are limited as to reimbursement.
- B) Phoenix Gospel Mission, Inc. dba Phoenix Rescue Mission has not elected to use the 10 percent *de minimis* indirect cost rate as allowed under the Uniform Guidance.

NOTE 3 NON-CASH ASSISTANCE

Non-monetary assistance includes amounts expended under the food distribution cluster on the Schedule and is reported at the fair market value of the commodities received and disbursed.

PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION SCHEDULE OF FINDINGS AND QUESTIONED COSTS June 30, 2022

SECTION I – SUMMARY OF AUDITORS' RESULTS

Financial Statements

Type of auditors' report issued: Internal control over financial reporting: • Material weakness(es) identified? • Significant deficiency(ies) identified that are not considered to be a material weakness(es)?		<u>Unmo</u>	<u>dified</u>		
			yes	_ <u>X_</u> _	no
			yes	_ <u>X_</u> _	none reported
Noncompliance materia	al to financial statements noted?		yes	_ <u>X_</u> _	no
<u>Federal Awards</u>					
 Internal control over major programs: Material weakness(es) identified? Significant deficiency(ies) identified that are not considered to be a material weakness(es)? 			•	_X	no none reported
Type of auditors' report issued on compliance for major program listed below:		<u>Unmo</u>	dified		
Any audit findings disclosed that are required to be reported in accordance with the Uniform Guidance?			yes	<u>X</u> _	no
Identification of major program:					
Federal Assistance Listing	Name of Federal Program or Cluste	er			
10.565	United States Department of Agriculture – Commodity Supplemental Food Program				
10.569	United States Department of Agriculture - Emergency Food Assistance Program (Food Commodities)				
Dollar threshold used to Type B programs:	o distinguish between Type A and	<u> </u>	\$750 <u>,</u> (000	
Auditee qualified as low	risk auditee?		yes	_ <u>X_</u> _	no

PHOENIX GOSPEL MISSION, INC. DBA PHOENIX RESCUE MISSION SCHEDULE OF FINDINGS AND QUESTIONED COSTS (Continued) June 30, 2022

SECTION II – FINDINGS RELATED TO FINANCIAL STATEMENTS REPORTED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

None Noted

SECTION III - FINDINGS AND QUESTIONED COSTS RELATED TO FEDERAL AWARDS

None Noted